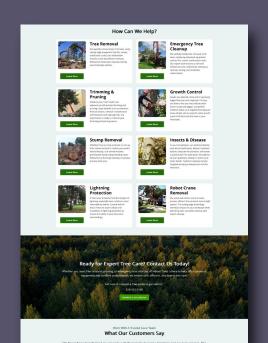


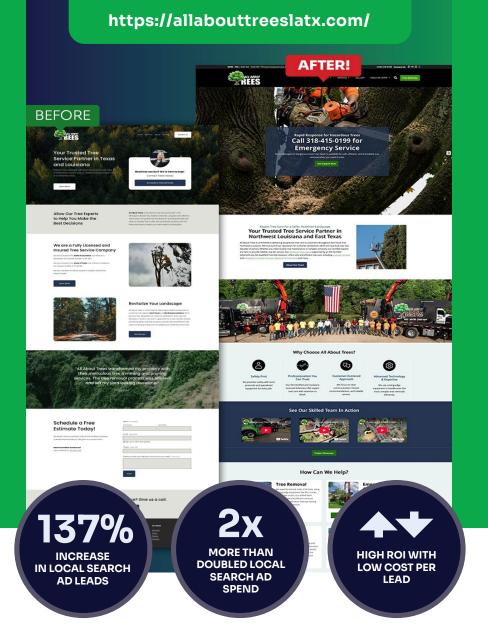
Case Study for ALL ABOUT TREES

Professional Arboriculture Services

About

All About Trees is a locally owned and operated tree care company in East Texas and Louisiana, providing professional tree trimming, removal, and preservation services with a focus on safety, reliability, and exceptional customer care.





Challenges

As a professional tree care company in East Texas and Louisiana, All About Trees was ready to grow but was facing a few obstacles that needed industry-specific marketing expertise:

- Needed more consistent, high-quality leads to keep crews booked year-round
- **Limited visibility in local search,** even for services they specialized in
- No streamlined follow-up process for incoming website or Google leads

Solution

Partnering with Arborgold Growth Website & Digital Marketing, All About Trees rebuilt its online presence from the ground up — blending a high-converting website with a performance-driven ad strategy.

- Professionally built, SEO-optimized, mobile-friendly website designed to capture and convert high-intent visitors
- Optimized service and landing pages with clear calls to action, built to rank and convert, not just look good
- City-specific SEO pages that improved local discoverability in competitive service areas
- Integrated lead capture through Arborgold's Lead Management
 System enabling faster, more organized follow-ups
- **Dedicated strategic support**from Growth's Customer Success
 Manager to review performance,
 refine targeting, and plan for
 growth
- Scalable advertising add-on:
 Local Service Ads (LSAs) implemented and managed to extend reach to ready-to-buy homeowners



Success

A high-quality website became the foundation for measurable growth. From March through September 2025:

- **894 organic leads** generated from Google Business Profile activity and website traffic
- Local Service Ads performance surged 137% growth in leads from Q2 to Q3
- **90%+ review response rate** on Google, strengthening visibility and customer trust
- Steady volume of qualified calls and web form submissions, directly contributing to booked jobs

All About Trees' consistent LSA performance and rising lead volume led to a confident reinvestment, **more than doubling their ad spend from Q2 to Q3.**

Want to grow like All About Trees?

Let Arborgold Growth help your tree care business attract more leads, book more jobs, and dominate local search.

- Lead Generation Marketing Improve Search Ranking Modern Design
- Google Listing Optimization Reputation Management

